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It originally appeared in the January/February 2020 issue of Middle Market Growth. W. hile business acumen and financial resources have long been part of the private equity playbook, today ' s market requires investors to pay particular attention to another type of capital— human capital. " Before five years ago, the driver of value creation in private equity was predominantly financial engineering and M&A, " says Dan Hawkins, founder and president of Summit Leadership Partners.

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